



FINANCIAL STATEMENTS
WITH INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2021 AND 2020

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Great Rivers United Way, Inc.

Opinion

We have audited the accompanying financial statements of Great Rivers United Way, Inc. (the "Organization"), a nonprofit organization, which comprise the statements of financial position as of December 31, 2021 and 2020, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing audits in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of agency allocations and payments on page 16 is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying schedule of expenditures of federal awards and settlement of DHS cost reimbursement awards schedule on pages 17 and 18 are presented for purposes of additional analysis as required by the Wisconsin Department of Health Services *Audit Guide*, and are also not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information on pages 16 – 18 is fairly stated, in all material respects, in relation to the financial statements as a whole.



Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards and the Wisconsin Department of Health Services Audit Guide, we have also issued our report dated May 26, 2022, on our consideration of Great Rivers United Way, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Great River United Way, Inc.'s internal control over financial reporting and compliance.

Johnson Block & Company, Inc.

Johnson Block & Company, Inc. May 26, 2022

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2021 AND 2020

| | DECEMBER 31, | | | | | |
|---------------------------------------|--------------|-----------|----|-----------|--|--|
| | | 2021 | | 2020 | | |
| <u>ASSETS</u> | | | | _ | | |
| CURRENT ASSETS | | | | | | |
| Cash and cash equivalents | \$ | 1,098,545 | \$ | 1,113,319 | | |
| Certificates of deposit | | 547,480 | | 545,996 | | |
| Accounts receivable | | 63,617 | | 102,990 | | |
| Pledges receivable - net | | 795,984 | | 987,069 | | |
| Prepaid expense | | 22,025 | | 21,591 | | |
| TOTAL CURRENT ASSETS | | 2,527,651 | | 2,770,965 | | |
| PROPERTY AND EQUIPMENT | | | | | | |
| Land | | 172,200 | | 172,200 | | |
| Building and improvements | | 476,821 | | 470,331 | | |
| Furniture and equipment | | 88,941 | | 87,788 | | |
| | | 737,962 | | 730,319 | | |
| Less accumulated depreciation | | (354,367) | | (333,055) | | |
| NET PROPERTY AND EQUIPMENT | | 383,595 | | 397,264 | | |
| OTHER ASSETS | | | | | | |
| Assets whose use is limited | | | | | | |
| Cash and cash equivalents | | 379,210 | | 309,759 | | |
| TOTAL OTHER ASSETS | | 379,210 | | 309,759 | | |
| TOTAL ASSETS | \$ | 3,290,456 | | 3,477,988 | | |
| LIABILITIES AND NET ASSETS | | | | | | |
| CURRENT LIABILITIES | | | | | | |
| Accounts payable - trade | \$ | 6,077 | \$ | 13,293 | | |
| Security deposit | | 1,875 | | 1,875 | | |
| Agency allocations and designations | | 1,024,617 | | 1,204,092 | | |
| Prior year agency designations | | 3,578 | | 1,597 | | |
| Accrued and other liabilities | | 21,493 | | 23,187 | | |
| TOTAL CURRENT LIABILITIES | | 1,057,640 | | 1,244,044 | | |
| NET ASSETS | | | | | | |
| Net assets without donor restrictions | | | | | | |
| Unappropriated | | 259,876 | | 290,412 | | |
| Board-designated | | 73,216 | | 73,216 | | |
| Board-appropriated | | 1,093,271 | | 1,140,270 | | |
| Net assets with donor restrictions | 1 | 806,453 | | 730,046 | | |
| TOTAL NET ASSETS | | 2,232,816 | | 2,233,944 | | |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 3,290,456 | \$ | 3,477,988 | | |

GREAT RIVERS UNITED WAY, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2021

| | | YEAR EN | NDED DECEN | MBER 31, | 2021 | |
|---|------|-----------|------------|----------|------|-----------|
| | WITH | OUT DONOR | WITH DO | | | |
| | RES | TRICTIONS | RESTRICT | ΓIONS | | TOTAL |
| REVENUE, GAINS, AND OTHER SUPPORT | | | • | | | |
| Gross campaign results (2021) | \$ | 64,554 | \$ | - | \$ | 64,554 |
| Gross campaign results (2022) | | - | 1, | 533,486 | | 1,533,486 |
| Less: Allowance for uncollectible pledges | | - | | (91,500) | | (91,500) |
| Less: Donor agency designations | | - | | (27,521) | | (27,521) |
| Total gross campaign results released from restrictions | | 997,749 | | 997,749) | | - |
| Net campaign revenue | | 1,062,303 | | 416,716 | | 1,479,019 |
| Better Together income | | 62,813 | | _ | | 62,813 |
| Great Rivers HUB income | | - | | 755,618 | | 755,618 |
| Dolly Parton Imagination Library income | | - | | 6,921 | | 6,921 |
| Compass income | | - | | 23,438 | | 23,438 |
| Read to Success income | | - | | 3,879 | | 3,879 |
| Bequest | | 9,208 | | - | | 9,208 |
| Designations from other United Ways | | 8,074 | | - | | 8,074 |
| Service fees | | 653 | | - | | 653 |
| Interest income | | 3,917 | | - | | 3,917 |
| Rent income | | 23,541 | | - | | 23,541 |
| Other income | | 5,301 | | - | | 5,301 |
| Net assets released from restrictions | | 1,130,165 | (1, | 130,165) | | - |
| TOTAL REVENUE, GAINS, | | | | | | |
| AND OTHER SUPPORT | | 2,305,975 | | 76,407 | | 2,382,382 |
| EXPENSES | | | | | | |
| Program Services | | | | | | |
| Agency allocations | | 1,025,270 | | - | | 1,025,270 |
| Donor agency designations | | (27,521) | | - | | (27,521) |
| Special agency allocations | | 73,078 | | - | | 73,078 |
| Emergency Response allocations | | 14,376 | | - | | 14,376 |
| Great Rivers HUB expense | | 656,149 | | - | | 656,149 |
| Better Together expense | | 81,584 | | - | | 81,584 |
| Community problem solving | | 164,811 | | - | | 164,811 |
| Volunteer center | | 10,502 | | - | | 10,502 |
| Fund distribution | | 34,659 | | - | | 34,659 |
| Labor relations | | 1,432 | | - | | 1,432 |
| Supporting Services | | | | | | |
| Resource development | | 247,814 | | - | | 247,814 |
| Administration and finance | | 101,356 | | | | 101,356 |
| TOTAL EXPENSES | - | 2,383,510 | | | | 2,383,510 |
| CHANGE IN NET ASSETS | | (77,535) | | 76,407 | | (1,128) |
| NET ASSETS AT BEGINNING OF YEAR | | 1,503,898 | | 730,046 | | 2,233,944 |
| NET ASSETS AT END OF YEAR | \$ | 1,426,363 | \$ | 806,453 | \$ | 2,232,816 |

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2020

| | YEAR EN | NDED DECEMBER 31, | 2020 |
|---|-------------------------------|----------------------------|--------------|
| | WITHOUT DONOR RESTRICTIONS | WITH DONOR RESTRICTIONS | TOTAL |
| REVENUE, GAINS, AND OTHER SUPPORT | | | |
| Gross campaign results (2020) | \$ 67,981 | \$ - | \$ 67,981 |
| Gross campaign results (2021) | · - | 1,717,352 | 1,717,352 |
| Less: Allowance for uncollectible pledges | - | (91,500) | (91,500) |
| Less: Donor agency designations | _ | (33,071) | (33,071) |
| Total gross campaign results released from restrictions | 1,172,494 | (1,172,494) | - |
| Net campaign revenue | 1,240,475 | 420,287 | 1,660,762 |
| Better Together income | 101,537 | - | 101,537 |
| Great Rivers HUB income | - | 567,486 | 567,486 |
| Emergency Response income | _ | 238,047 | 238,047 |
| Dolly Parton Imagination Library income | - | 5,100 | 5,100 |
| Compass income | - | 16,063 | 16,063 |
| Read to Success income | - | 11,548 | 11,548 |
| Health Connect income | _ | 124,000 | 124,000 |
| Bequest | 57,794 | · - | 57,794 |
| Designations from other United Ways | 8,492 | - | 8,492 |
| Service fees | 1,473 | - | 1,473 |
| Interest income | 5,386 | - | 5,386 |
| Rent income | 25,599 | _ | 25,599 |
| Other income | 122,241 | _ | 122,241 |
| Net assets released from restrictions | 1,283,990 | (1,283,990) | |
| TOTAL REVENUE, GAINS, | 1,200,550 | (1,200,550) | |
| AND OTHER SUPPORT | 2,846,987 | 98,541 | 2,945,528 |
| EXPENSES | | | |
| Program Services | | | |
| Agency allocations | 1,205,565 | - | 1,205,565 |
| Donor agency designations | (33,071) | - | (33,071) |
| Special agency allocations | 71,496 | - | 71,496 |
| Emergency Response allocations | 223,671 | - | 223,671 |
| Great Rivers HUB expense | 558,939 | - | 558,939 |
| Better Together expense | 120,168 | - | 120,168 |
| Community problem solving | 197,074 | - | 197,074 |
| Volunteer center | 6,598 | - | 6,598 |
| Fund distribution | 37,364 | - | 37,364 |
| Labor relations | 932 | - | 932 |
| Supporting Services | | | |
| Resource development | 229,614 | - | 229,614 |
| Administration and finance | 82,588 | - | 82,588 |
| TOTAL EXPENSES | 2,700,938 | | 2,700,938 |
| CHANGE IN NET ASSETS | 146,049 | 98,541 | 244,590 |
| NET ASSETS AT BEGINNING OF YEAR | 1,357,849 | 631,505 | 1,989,354 |
| NET ASSETS AT END OF YEAR | \$ 1,503,898 | \$ 730,046 | \$ 2,233,944 |

GREAT RIVERS UNITED WAY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

| | | | | | Program Services | | | | | | Support Services | | |
|---|---------------------|--------------|-------------------|------------------|-------------------|------------------|--------------|-----------------|---------------------|-------------------|---------------------|-----------|-------------|
| | Community | Great Rivers | Great Rivers | Better | Community | Volunteer | Fund | Labor | | Resource | Administration | | |
| | Impact | HUB - WI DHS | HUB - Other | Together | Problem Solving | Center | Distribution | Relations | Subtotal | Development | and Finance | Subtotal | Total |
| | | | | | | | | | | | | | 4 00 5 0 50 |
| Allocations | \$ 1,025,270 | \$ - | \$ - | \$ - | \$ - | \$ - : | - : | s - : | . ,, | \$ - | \$ - \$ | - \$ | ,, |
| Less: Donor agency designations | (27,521) | - | - | - | - | - | - | - | (27,521) | - | - | - | (27,521) |
| Special agency allocations | 73,078 | - | - | - | - | - | - | - | 73,078 | - | - | - | 73,078 |
| Emergency Response allocations | 14,376 | | | | | | <u>-</u> | | 14,376 | | | <u> </u> | 14,376 |
| Net Allocations | 1,085,203 | | | | | | | | 1,085,203 | | | <u> </u> | 1,085,203 |
| Salaries and wages | _ | 154,104 | 22,707 | 44,346 | 90,250 | 3,542 | 21,540 | 971 | 337,460 | 148,092 | 66,935 | 215,027 | 552,487 |
| FICA/Medicare | _ | 10,978 | 2,003 | 3,256 | 6,626 | 260 | 1,581 | 71 | 24,775 | 10,873 | 4,914 | 15,787 | 40,562 |
| Wisconsin unemployment tax | _ | 543 | 80 | 156 | 318 | 12 | 76 | 3 | 1,188 | 522 | 236 | 758 | 1,946 |
| Employee health benefit plan | _ | 17,335 | 5,349 | 4,275 | 15,223 | 1,160 | 2,386 | 152 | 45,880 | 22,478 | 8,448 | 30,926 | 76,806 |
| Workers' compensation | _ | 353 | 63 | 168 | 257 | 16 | 59 | 3 | 919 | 485 | 185 | 670 | 1,589 |
| Retirement plan | _ | 3,321 | 567 | 2,661 | 3,564 | 213 | 1,266 | - | 11,592 | 5,946 | 3,856 | 9,802 | 21,394 |
| Total Salaries and Related Expenses | | 186,634 | 30,769 | 54,862 | 116,238 | 5,203 | 26,908 | 1,200 | 421,814 | 188,396 | 84,574 | 272,970 | 694,784 |
| • | · | | | | | | <u> </u> | | | | | - | |
| Professional fees and contract services | - | 800 | - | - | - | - | - | - | 800 | - | 6,011 | 6,011 | 6,811 |
| Board liability | - | 407 | - | - | - | - | - | - | 407 | - | 1,084 | 1,084 | 1,491 |
| Postage | - | 675 | 121 | 321 | 493 | 30 | 113 | 6 | 1,759 | 929 | 354 | 1,283 | 3,042 |
| Telephone | - | 2,092 | 376 | 993 | 1,526 | 93 | 349 | 17 | 5,446 | 2,877 | 1,094 | 3,971 | 9,417 |
| Utilities | - | 1,327 | 238 | 630 | 968 | 59 | 221 | 11 | 3,454 | 1,826 | 695 | 2,521 | 5,975 |
| Real estate taxes | - | 450 | 81 | 214 | 328 | 20 | 75 | 4 | 1,172 | 619 | 236 | 855 | 2,027 |
| Building janitorial and supplies | - | 1,231 | 221 | 584 | 897 | 55 | 205 | 11 | 3,204 | 1,693 | 644 | 2,337 | 5,541 |
| Repairs and maintenance | - | 6,435 | 1,154 | 3,055 | 4,693 | 287 | 1,072 | 53 | 16,749 | 8,849 | 3,366 | 12,215 | 28,964 |
| Staff and board development | - | 101 | 18 | 48 | 74 | 5 | 17 | 1 | 264 | 139 | 53 | 192 | 456 |
| Printing, stationery, and office supplies | - | 512 | 92 | 243 | 373 | 23 | 86 | 5 | 1,334 | 12,731 | 268 | 12,999 | 14,333 |
| Insurance | - | 1,126 | 202 | 535 | 822 | 50 | 188 | 9 | 2,932 | 1,549 | 589 | 2,138 | 5,070 |
| Membership fees and dues | - | 929 | 167 | 441 | 677 | 41 | 155 | 8 | 2,418 | 1,277 | 486 | 1,763 | 4,181 |
| United Way dues | - | 4,872 | 6,361 | 3,633 | 5,176 | 1,219 | 1,720 | 63 | 23,044 | 10,225 | 3,354 7 | 13,579 | 36,623 |
| Conferences and travel (out of town) | - | - | 1 | 7 | 9 | 2 | 3 | - | 22 | 20 | , | 27 | 49 |
| Local meals and mileage | - | - | 39 | 284 | 371 | 95 | 134 | 5 | 928 | 800 | 262 | 1,062 | 1,990 |
| Campaign expense | - | - | - | - | - | - | - | - | - | 8,919 | - | 8,919 | 8,919 |
| Volunteer center | - | - | - | - | - | 3,100 | - | - | 3,100 | - | - | - | 3,100 |
| Volunteer recognition | - | - | - | - | - | - | - | - | - | 351 | - | 351 | 351 |
| Agency and community resources | - | - | - | - | - | - | 2,612 | - | 2,612 | - | (0.001) | - (0.004) | 2,612 |
| Bad debt expense - net of recoveries | - | - | - | - | - | - | - | - | - | - | (8,201) | (8,201) | (8,201) |
| Bank service charges | - | - | - | - | | - | - | - | - | - | 3,111 | 3,111 | 3,111 |
| Depreciation | - | 4,163 | 1,421 | 2,248 | 3,453 | 211 | 789 | 39 | 12,324 | 6,511 | 2,477 | 8,988 | 21,312 |
| Compass expense | - | - | - | - | 14,298 | - | - | - | 14,298 | - | - | - | 14,298 |
| Behavioral Health Project expense | - | - | - | 13,460 | - | - | - | - | 13,460 | - | - | - | 13,460 |
| Great Rivers HUB expense | - | 207,030 | 196,100 | - | 2.074 | - | - | - | 403,130 | - | - | - | 403,130 |
| Health Connect expense | - | - | - | - | 3,864 | - | - | - | 3,864 | - | - | - | 3,864 |
| Read to Success expense | - | - | - | - | 787 | - | - | - | 787 | - | - | - | 787 |
| Dolly Parton Imagination Library expense | - | - | - | - | 9,723 | - | - | - | 9,723 | - | - 902 | - 005 | 9,723 |
| Miscellaneous | | 222 1 72 | 206.535 | 26 | 41 | 9 | 12 | | 92 | 103 | 892 | 995 | 1,087 |
| Total Other | | 232,150 | 206,596 | 26,722 | 48,573 | 5,299 | 7,751 | 232 | 527,323 | 59,418 | 16,782 | 76,200 | 603,523 |
| TOTALS | <u>\$ 1,085,203</u> | \$ 418,784 | <u>\$ 237,365</u> | <u>\$ 81,584</u> | <u>\$ 164,811</u> | <u>\$ 10,502</u> | \$ 34,659 | <u>\$ 1,432</u> | <u>\$ 2,034,340</u> | <u>\$ 247,814</u> | <u>\$ 101,356</u> § | 349,170 | 2,383,510 |

GREAT RIVERS UNITED WAY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2020

| | | | | | Program Services | | | | | | Support Services | | |
|---|--------------|--------------|-------------------|------------|-------------------|-----------------|--------------|-----------|---------------------|-------------|------------------|------------|-----------|
| | Community | Great Rivers | Great Rivers | Better | Community | Volunteer | Fund | Labor | | Resource | Administration | | |
| | Impact | HUB - WI DHS | HUB - Other | Together | Problem Solving | Center | Distribution | Relations | Subtotal | Development | and Finance | Subtotal | Total |
| Allocations | \$ 1,205,565 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,205,565 | \$ - | s - | \$ - 5 | 1,205,565 |
| Less: Donor agency designations | (33,071) | - | - | _ | - | - | - | - | (33,071) | | _ | - | (33,071) |
| Special agency allocations | 71,496 | - | - | - | - | - | - | - | 71,496 | - | - | - | 71,496 |
| Emergency Response allocations | 223,671 | | | | | | | | 223,671 | | | | 223,671 |
| Net Allocations | 1,467,661 | | | | | | | | 1,467,661 | | | | 1,467,661 |
| Salaries and wages | - | 145,775 | 26,333 | 74,315 | 98,690 | 953 | 23,724 | 602 | 370,392 | 141,704 | 61,175 | 202,879 | 573,271 |
| FICA/Medicare | - | 10,630 | 1,920 | 5,419 | 7,197 | 70 | 1,730 | 44 | 27,010 | 10,333 | 4,461 | 14,794 | 41,804 |
| Wisconsin unemployment tax | - | 456 | 52 | 220 | 292 | 3 | 70 | 2 | 1,095 | 419 | 181 | 600 | 1,695 |
| Employee health benefit plan | - | 12,431 | 3,391 | 7,881 | 20,016 | 1,049 | 2,841 | 61 | 47,670 | 17,356 | 7,158 | 24,514 | 72,184 |
| Workers' compensation | - | 354 | 61 | 152 | 239 | 9 | 63 | 2 | 880 | 430 | 160 | 590 | 1,470 |
| Retirement plan | | 2,039 | 1,374 | 352 | 3,637 | 56 | 1,384 | 36 | 8,878 | 5,423 | 3,431 | 8,854 | 17,732 |
| Total Salaries and Related Expenses | | 171,685 | 33,131 | 88,339 | 130,071 | 2,140 | 29,812 | 747 | 455,925 | 175,665 | 76,566 | 252,231 | 708,156 |
| Professional fees and contract services | - | - | - | _ | - | - | - | - | - | - | 5,987 | 5,987 | 5,987 |
| Board liability | - | - | - | - | - | - | - | - | - | - | 1,455 | 1,455 | 1,455 |
| Postage | - | 722 | 124 | 310 | 489 | 18 | 128 | 4 | 1,795 | 879 | 328 | 1,207 | 3,002 |
| Telephone | - | 2,168 | 372 | 929 | 1,467 | 55 | 384 | 13 | 5,388 | 2,634 | 983 | 3,617 | 9,005 |
| Utilities | - | 1,320 | 227 | 566 | 893 | 33 | 234 | 8 | 3,281 | 1,604 | 599 | 2,203 | 5,484 |
| Real estate taxes | - | 472 | 81 | 202 | 319 | 12 | 83 | 3 | 1,172 | 573 | 214 | 787 | 1,959 |
| Building janitorial and supplies | - | 1,027 | 474 | 549 | 867 | 32 | 226 | 8 | 3,183 | 1,556 | 581 | 2,137 | 5,320 |
| Repairs and maintenance | - | 6,811 | 1,538 | 3,055 | 4,821 | 179 | 1,261 | 43 | 17,708 | 8,656 | 3,231 | 11,887 | 29,595 |
| Staff and board development | - | 471 | 81 | 202 | 319 | 12 | 83 | 3 | 1,171 | 573 | 214 | 787 | 1,958 |
| Printing, stationery, and office supplies | - | 870 | 149 | 373 | 589 | 22 | 154 | 5 | 2,162 | 9,875 | 395 | 10,270 | 12,432 |
| Insurance | - | 1,054 | 181 | 452 | 714 | 27 | 187 | 6 | 2,621 | 1,281 | 478 | 1,759 | 4,380 |
| Membership fees and dues | - | 964 | 166 | 413 | 652 | 24 | 171 | 6 | 2,396 | 1,171 | 437 | 1,608 | 4,004 |
| United Way dues | - | 5,511 | 2,412 | 3,302 | 5,094 | 312 | 1,388 | 47 | 18,066 | 9,347 | 3,432 | 12,779 | 30,845 |
| Conferences and travel (out of town) | - | - | 15 | 109 | 143 | 37 | 51 | 2 | 357 | 308 | 101 | 409 | 766 |
| Local meals and mileage | - | - | 47 | 339 | 443 | 114 | 162 | 6 | 1,111 | 955 | 312 | 1,267 | 2,378 |
| Campaign expense | - | - | - | - | = | = | - | = | - | 7,301 | - | 7,301 | 7,301 |
| Volunteer center | - | - | - | - | - | 3,449 | - | - | 3,449 | - | - | - | 3,449 |
| Volunteer recognition | - | - | - | - | - | - | - | - | - | 622 | - | 622 | 622 |
| Agency and community resources | - | - | - | - | - | - | 2,129 | - | 2,129 | - | - | - | 2,129 |
| Bad debt expense - net of recoveries | - | - | - | - | - | - | - | - | - | - | (19,274) | (19,274) | (19,274) |
| Bank service charges | - | - | - | - | = | = | - | = | - | - | 4,094 | 4,094 | 4,094 |
| Depreciation | - | 3,370 | 2,647 | 2,201 | 3,474 | 130 | 908 | 31 | 12,761 | 6,238 | 2,328 | 8,566 | 21,327 |
| Compass expense | - | - | - | - | 26,306 | - | - | - | 26,306 | - | - | - | 26,306 |
| Behavioral Health Project expense | - | - | - | 18,818 | = | = | - | = | 18,818 | - | - | = | 18,818 |
| Great Rivers HUB expense | - | 105,173 | 215,674 | - | - | - | - | - | 320,847 | - | - | - | 320,847 |
| sparks! Early Childhood expense | - | - | - | - | 447 | = | - | = | 447 | - | - | = | 447 |
| Health Connect expense | - | - | - | - | 13,634 | - | - | - | 13,634 | - | - | - | 13,634 |
| Read to Success expense | - | - | - | - | 573 | - | - | - | 573 | - | - | - | 573 |
| Dolly Parton Imagination Library expense | - | - | - | - | 5,750 | - | - | - | 5,750 | - | - | - | 5,750 |
| Miscellaneous | = | | 2 | 9 | 9 | 2 | 3 | | 25 | 376 | 127 | 503 | 528 |
| Total Other | | 129,933 | 224,190 | 31,829 | 67,003 | 4,458 | 7,552 | 185 | 465,150 | 53,949 | 6,022 | 59,971 | 525,121 |
| TOTALS | \$ 1,467,661 | \$ 301,618 | <u>\$ 257,321</u> | \$ 120,168 | <u>\$ 197,074</u> | <u>\$ 6,598</u> | \$ 37,364 | § 932 | <u>\$ 2,388,736</u> | \$ 229,614 | <u>\$ 82,588</u> | \$ 312,202 | 2,700,938 |

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

| | Y | EAR ENDED | DECE | EMBER 31, |
|--|----|-----------|------|-----------|
| | | 2021 | | 2020 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Change in net assets | \$ | (1,128) | \$ | 244,590 |
| Adjustments to reconcile change in net assets | | | | |
| to net cash provided by (used in) operating activities | | | | |
| Depreciation | | 21,312 | | 21,327 |
| Changes in operating assets and liabilities | | | | |
| Accounts receivable | | 39,373 | | (51,984) |
| Pledges receivable - net | | 191,085 | | 230,982 |
| Prepaid expenses | | (434) | | (4,260) |
| Accounts payable - trade | | (7,216) | | 6,123 |
| Agency allocations and designations | | (177,494) | | (62,082) |
| Accrued and other liabilities | | (1,694) | | 4,914 |
| NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES | | 63,804 | | 389,610 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Purchase of property and equipment | | (7,643) | | (7,187) |
| Net change in investment of certificates of deposit | | (1,484) | | (1,505) |
| NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES | | (9,127) | | (8,692) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | | 54,677 | | 380,918 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | | 1,423,078 | | 1,042,160 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | \$ | 1,477,755 | \$ | 1,423,078 |
| RECONCILIATION OF CASH AND EQUIVALENTS TO STATEMENTS OF FINANCIAL POSITION | | | | |
| Cash and cash equivalents | \$ | 1,098,545 | \$ | 1,113,319 |
| Cash and cash equivalents whose use is limited | | 379,210 | | 309,759 |
| TOTAL | \$ | 1,477,755 | \$ | 1,423,078 |
| | | _ | | |

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2021 AND 2020

NOTE 1 – Nature of Organization and Significant Accounting Policies

Nature of Organization – The mission of Great Rivers United Way, Inc. (the "Organization") is to unite people and resources to improve lives and strengthen our communities. The vision of the Organization is that all individuals and families in our communities will achieve their full potential through education, income stability, and healthy lives. The Organization serves the communities in the Wisconsin counties of La Crosse, Monroe, Vernon, Trempealeau, Buffalo, and Crawford, as well as Houston County in Minnesota. The Organization was incorporated on June 27, 1949, and is governed by a volunteer board of directors. The Organization pledges to comply with the United Way of America Cost Deduction Requirements for Membership Standard M.

Basis of Accounting – The Organization utilizes the accrual method of accounting, whereby revenue is recognized when earned and expenses are recognized when incurred.

Basis of Presentation – The Organization's financial statements are prepared in accordance with professional standards. Under generally accepted accounting principles (GAAP), the Organization is required to report information regarding its financial position and activities according to two classes of net assets:

<u>Net assets without donor restrictions</u> consist of investments and otherwise unrestricted amounts that are available for use in carrying out the mission of the Organization and include those expendable resources which have been designated for special use by the Organization's Board of Directors.

<u>Net assets with donor restrictions</u> consist of net assets that are subject to either donor-imposed time restrictions or donor-imposed purpose restrictions. These restrictions limit the Organization's choices of when to use these resources.

Income Tax Status – The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization has been classified as an organization that is not a private foundation under Section 509(a)(2).

In accordance with professional standards, the Organization follows the statutory requirements for their income tax accounting and generally avoids risks associated with potentially problematic tax positions that may be challenged upon examination. Management believes any liability resulting from taxing authorities imposing additional income taxes from activities deemed to be unrelated to the Organization's tax-exempt status would not have a material effect on the accompanying financial statements.

The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods.

Use of Estimates – The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Cash and Cash Equivalents – The Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Concentrations of Credit Risk – The Federal Deposit Insurance Corporation and the National Credit Union Administration currently insure up to \$250,000 of substantially all depository accounts held at each financial institution. At various times during the year, the Organization's cash deposits may exceed the federally insured limits. At December 31, 2021 and 2020, its uninsured deposits totaled \$189,277 and \$165,182, respectively. The Organization has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on its cash and cash equivalents.

NOTES TO THE FINANCIAL STATEMENTS – Continued DECEMBER 31, 2021 AND 2020

NOTE 1 - Nature of Organization and Significant Accounting Policies - Continued

Pledges Receivable – Pledges receivable are stated at the amount management expects to collect from outstanding balances. Management provides for uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the allowance expense. Changes to the valuation allowance have not been material to the financial statements.

Contributions Receivable – Contributions are recognized when the donor makes a pledge to give that is, in substance, an unconditional promise. The Organization will not recognize a conditional promise to give until the conditions on which the promise depends are substantially met. A promise that calls for specific outcomes to be achieved will be treated as a conditional promise to give. Donor-restricted contributions are reported as increases in net assets with donor restrictions. When the restriction is met the amount is shown as a reclassification of net assets with donor restrictions to net assets without donor restrictions.

Property and Equipment – Equipment is recorded at cost or at estimated fair value at date of gift if donated. Expenditures for assets of \$1,000 or more, with at least a one-year useful life, are capitalized. Minor replacements and repairs and maintenance costs are charged to operations as incurred. Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets ranging from 5 to 40 years. Depreciation expense was \$21,312 and \$21,327 for the years ended December 31, 2021 and 2020, respectively.

Program Revenue – The Organization recognizes revenue from services provided within the year the service is completed. Performance obligations with clients are satisfied upon completion of the contracted services. Client and third-party payers are billed once all required services have been provided based on contractual amounts with payments due from the clients and third-party payers upon receipt of the invoices.

Agency Allocations and Designations – Agency allocations and designation are stated at the amount of resources management expects to distribute to respond to identified needs of their approved agencies. All amounts were approved for distribution by the Board of Directors of the Organization.

Allocation of Functional Expenses – The Organization allocates functional expenses based on the time spent by employees on program and supporting services. Timesheets are used for hourly employees and various time studies are used for salaried employees.

Reclassifications – Certain amounts have been reclassified in the prior year financial statements to conform with the current year financial statement presentation. The reclassifications have no effect on the total change in net assets for the prior year.

Subsequent Events – The Organization has evaluated subsequent events through May 26, 2022, the date which the financial statements were available to be issued.

NOTES TO THE FINANCIAL STATEMENTS – Continued DECEMBER 31, 2021 AND 2020

NOTE 2 – Pledges Receivable

| | | | Pledged for the Operating Ye | | | | |
|---|-------|---------------------|------------------------------|--------------------------------|----|-----------|--|
| | Total | | | 2022 | | 2021 | |
| Balance at December 31, 2021 Allowance for uncollectible amounts | \$ | 887,484 91,500 | \$ | 812,171 91,500 | \$ | 75,313 | |
| Net Pledges Receivable at December 31, 2021 | \$ | 795,984 | \$ | \$ 720,671 | | \$ 75,313 | |
| | | | P | Pledged for the Operating Year | | | |
| | | Total | | 2021 | | 2020 | |
| D 1 4 D 1 21 2020 | Φ. | | _ | | _ | | |
| Balance at December 31, 2020 Allowance for uncollectible amounts | \$ | 1,078,569 91,500 | \$ | 979,896 91,500 | \$ | 98,673 | |

NOTE 3 – Retirement Plan

The Organization contributes to a Simplified Employee Pension Plan for all eligible employees. Contributions for the years ended December 31, 2021 and 2020, totaled \$21,394 and \$17,732, respectively.

NOTE 4 – Net Assets

<u>Board-Appropriated</u> – The Organization's board has appropriated net assets equal to six months of the current agency allocations and designations and six months of the future year operating expense budget. Board-appropriated net assets total \$1,093,271 and \$1,140,270 for the years ended December 31, 2021 and 2020, respectively.

<u>Board-Designated</u> – Board-designated net assets consist of use restrictions on assets related to Venture and Emergency grants and those designated for future projects.

Board-designated net assets consist of the following at December 31:

| | 2021 | | 2020 |
|-----------------------------------|--------------|----|--------|
| Board-designated net assets: | | | _ |
| Venture and Emergency grants | \$ 24,331 | \$ | 24,331 |
| Future projects | 48,885 | | 48,885 |
| Total board-designated net assets | \$ 73,216 | \$ | 73,216 |

2021

2020

<u>Net Assets with Donor Restrictions</u> – Net assets with donor restrictions consist of time restrictions on assets related to contributions pledged or received during the fall campaign, net of agency allocations applicable to those pledges that are payable in the following year, and use restrictions on contributions received for specific programs.

NOTES TO THE FINANCIAL STATEMENTS – Continued DECEMBER 31, 2021 AND 2020

NOTE 4 – Net Assets – Continued

Net assets with donor restrictions consist of the following at December 31:

| | 2021 | 2020 | | |
|--|---------------|------|---------|--|
| Net assets with donor restrictions: | | | _ | |
| Great Rivers HUB | \$ 295,866 | \$ | 196,276 | |
| Health Connect | 93,872 | | 99,107 | |
| Emergency Response | - | | 14,376 | |
| Annual campaign | 416,715 | | 420,287 | |
| Total net assets with donor restrictions | \$ 806,453 | \$ | 730,046 | |

NOTE 5 - Paycheck Protection Program Loan

In April 2020, the Organization entered into a Paycheck Protection Program loan agreement with a local financial institution in the amount of \$117,700, the proceeds of which are to be used for payroll and employee benefit costs. The loan was scheduled to mature March 2022 and monthly payments, including 1.00% interest, were to begin October 2020. The Organization has deemed the proceeds of this loan, in substance, as a government grant that is expected to be forgiven and in accordance with its accounting policies and FASB ASC 958-605 *Not-for-Profit Entities: Revenue Recognition* is to be accounted for as a conditional contribution. Consequently, revenue is recognized as the conditions are determined to have been met. As of December 31, 2020, the balance of the loan has been forgiven and was recognized as other income in the statements of activities.

NOTE 6 – Liquidity and Availability of Financial Assets

The Organization monitors its liquidity so that it is able to meet its operating needs. The following table reflects the Organization's financial assets as of December 31, 2021 and 2020, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when not liquid or not convertible into cash within one year, are assets held for others, assets restricted by donors for specific uses, perpetual endowments and accumulated earnings net of appropriations within one year, or because the board of directors has designated funds for specific reserves or long-term investments such as board-designated quasi-endowments. The board-designated and board-appropriated amounts could be used within one year if approved by the board of directors.

NOTES TO THE FINANCIAL STATEMENTS – Continued DECEMBER 31, 2021 AND 2020

NOTE 6 - Liquidity and Availability of Financial Assets - Continued

| | December 31, | | | | | |
|---|--------------|-----------|----|-----------|--|--|
| | | 2021 | | 2020 | | |
| Financial assets: | | | | | | |
| Cash and cash equivalents | \$ | 1,477,755 | \$ | 1,423,078 | | |
| Certificates of deposit | | 547,480 | | 545,996 | | |
| Accounts receivable | | 63,617 | | 102,990 | | |
| Pledges receivable - net | | 795,984 | | 987,069 | | |
| Total financial assets | | 2,884,836 | | 3,059,133 | | |
| Less those unavailable for general | | | | | | |
| expenditure within one year due to: | | | | | | |
| Purpose restrictions: | | | | | | |
| Great Rivers HUB | | (295,866) | | (196,276) | | |
| Health Connect | | (93,872) | | (99,107) | | |
| Emergency Response | | _ | | (14,376) | | |
| Board-designations: | | | | | | |
| Venture and Emergency grants | | (24,331) | | (24,331) | | |
| Future projects | | (48,885) | | (48,885) | | |
| Board-appropriations for allocations | | (498,875) | | (586,247) | | |
| Financial assets available to meet cash needs | | | | | | |
| for general expenditures within one year | | 1,923,008 | \$ | 2,089,911 | | |

Financial assets available to meet cash needs for general expenditures within one year include those to be used to fund board approved allocations payable of \$1,024,617 and \$1,204,092 at December 31, 2021 and 2020, respectively, as stated in the statements of financial position.

NOTE 7 - Effect of New Accounting Standards on Current Period Financial Statements

The Financial Accounting Standards Board (FASB) has approved the following:

- Accounting Standards Update (ASU) No. 2016-02, *Leases* (Topic 842), which requires recognition of rights and obligations from lease contracts longer than one year as assets and liabilities on the statement of net position. ASU 2016-02 is effective for fiscal years beginning after December 15, 2021.
- Accounting Standards Update (ASU) No. 2020-07, *Not-For-Profit Entities* (Topic 958): Presentation and Disclosures by Not-For-Profit Entities for Contributed Nonfinancial Assets, which requires presentation and disclosure of contributed nonfinancial assets received. ASU 2020-07 is effective for fiscal years beginning after June 15, 2021.

When they become effective, application of these standards may restate portions of these financial statements.



SCHEDULE OF AGENCY ALLOCATIONS AND PAYMENTS DECEMBER 31, 2021 AND 2020

| | 2022 | | 2021 20 | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | Payments/ | Under | | Payments/ | Under |
| | Allocations | Allocations | Adjustments | Expended (*) | Allocations | Adjustments | Expended (*) |
| American Red Cross | \$ 17,239 | \$ 39,199 | \$ 39,199 | \$ - | \$ 44,073 | \$ 44,073 | \$ - |
| Big Brother/Big Sister | 29,710 | 44,126 | 44,126 | - | 47,616 | 47,616 | _ |
| Bluff Country Family Resources | 10,037 | 20,779 | 20,779 | - | 22,673 | 22,673 | _ |
| Boy Scouts - Gateway Area Council | 17,838 | 26,517 | 26,517 | - | 30,352 | 30,352 | _ |
| Boys & Girls Clubs of Greater La Crosse | 68,050 | 94,509 | 94,392 | 117 | 105,587 | 105,466 | 121 |
| Boys & Girls Clubs of West Central Wisconsin | 37,848 | 34,626 | 34,626 | - | 39,523 | 39,523 | - |
| Boys & Girls Club of Sparta | 16,238 | 19,257 | 19,257 | - | 21,466 | 21,466 | _ |
| Cia Siab, Inc | 24,751 | 19,624 | 19,624 | - | 14,999 | 14,999 | _ |
| CouleeCap | 79,821 | 99,398 | 99,398 | - | 99,238 | 99,238 | _ |
| Coulee Council on Addictions | 36,546 | 42,961 | 42,961 | - | 44,604 | 44,604 | _ |
| YWCA of the Coulee Region | 63,924 | 58,062 | 58,062 | - | 64,918 | 64,918 | - |
| Families First of Monroe County | 28,092 | 36,097 | 36,097 | - | 38,419 | 38,419 | _ |
| Family and Children's Center | 125,305 | 142,727 | 142,727 | - | 151,819 | 151,819 | - |
| The Parenting Place | 44,570 | 42,058 | 42,058 | - | 40,775 | 40,775 | - |
| Family Service Association | 8,023 | 11,166 | 11,166 | - | 10,861 | 10,861 | - |
| Girl Scouts - Badgerland Council | 16,900 | 26,517 | 26,517 | - | 30,163 | 30,163 | - |
| Independent Living Services | 24,751 | 34,269 | 34,269 | - | 41,974 | 41,974 | - |
| Hunger Task Force | 27,488 | 29,433 | 29,433 | - | 29,882 | 29,753 | 129 |
| La Crescent Area Healthy Community | 13,061 | 14,847 | 14,847 | - | 15,977 | 15,977 | - |
| Mobile Meals of La Crosse | 8,081 | 8,388 | 8,388 | - | 8,932 | 8,932 | - |
| New Horizons | 104,972 | 105,112 | 105,112 | - | 106,797 | 106,797 | - |
| Salvation Army | 70,021 | 70,528 | 70,528 | - | 81,960 | 81,960 | - |
| Scenic Bluffs Community Health Centers | 9,927 | 17,325 | 17,325 | - | 19,926 | 19,926 | - |
| Western Dairyland Economic Opportunity Council | 63,235 | 76,186 | 76,186 | - | 61,952 | 61,952 | - |
| WAFER | 45,027 | 63,515 | 63,515 | - | 66,757 | 66,757 | - |
| Workforce Connections | 6,750 | - | _ | - | - | - | - |
| Designations for other United Ways | 26,412 | 26,866 | 23,286 | 3,580 | 24,282 | 22,935 | 1,347 |
| Total | \$ 1,024,617 | \$ 1,204,092 | \$ 1,200,395 | \$ 3,697 | \$ 1,265,525 | \$ 1,263,928 | \$ 1,597 |



SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2021

| FEDERAL GRANTOR/PASS THROUGH | FEDERAL ASSISTANCE | | | |
|--|--------------------|-----------------|---------|--|
| GRANTOR/PROGRAM TITLE | LISTING NUMBER | ER EXPENDITURES | | |
| Department of Health and Human Services | | | | |
| Centers for Disease Control and Prevention | | | | |
| State of Wisconsin Department of Health Services | | | | |
| Innovative State and Local Public Health Strategies to | | | | |
| Prevent and Manage Diabetes and Heart Disease and Stroke | 93.435 | \$ | 181,029 | |
| Improving the Health of Americans through Prevention and | | | | |
| Management of Diabetes and Heart Disease and Stroke | 93.426 | | 130,822 | |
| Immunization Cooperative Agreements | 93.268 | | 106,933 | |
| TOTAL EXPENDITURES OF FEDERAL AWARDS | | \$ | 418,784 | |

NOTE 1 – Basis of Presentation

The accompanying "Schedule of Expenditures of Federal Awards" includes the federal grant activity of Great Rivers United Way, Inc. and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of the Wisconsin Department of Health Services *Audit Guide*. Therefore, some amounts presented in this schedule may differ from amounts presented in or used in the preparation of the basic financial statements.

SETTLEMENT OF DHS COST REIMBURSEMENT AWARDS FOR THE YEAR ENDED DECEMBER 31, 2021

| DHS identification number Award amount Award period Period of award within audit period | PO # 333: \$129,592 6/30/2020 - 6/3 1/1/21-6/30 Chronic Dis Prevention Pr 1815 Yr | 0/2021 0/21 1/21 sease ogram | PO # 33363 \$169,696 9/30/2020 - 9/29/2021 1/1/21-9/30/21 Chronic Disease Prevention Program 1817 Yr 3 | | 6/30/2021 - 12/31/2021 se Chronic Disease | | PO # 38692 \$164,927 9/30/2021 - 9/29/2022 9/30/2021 - 12/31/2021 Chronic Disease Prevention Program 1817 Yr 4 | | PO # 35020 \$99,997 4/1/2021 - 10/31/2021 4/1/2021 - 10/31/2021 Vaccine Community Outreach | | PO # 33491 \$84,360 11/1/2020 - 6/30/2021 1/1/2021 - 6/30/2021 Immunization Program | |
|---|---|---|--|--|--|---|--|---|---|-------------------------------|--|---|
| A. Expenditures reported to DHS or revenue received | \$ | 74,385 | \$ | 152,272 | \$ | 56,437 | \$ | 28,757 | \$ | 94,001 | \$ | 12,932 |
| B. Total operating costs of award | | | | | | | | | | | | |
| Employee Salaries and Wages Employee Fringe Benefits Payroll Taxes Rent or Occupancy Professional Services Employee Travel Conferences, Meetings or Education Employee Licenses and Dues (UWW dues) Direct program Supplies Telephone Equipment Depreciation Utilities Bad Debts Postage and Shipping Insurance Interest Bank Fees and Charges Advertising and Marketing Other - office supplies as OH not direct to program Other - GPR - pathway payments Other - Community Health Care Worker Other - Expanded dollars #1 Training materials | \$ | 30,862 4,468 2,361 785 1,029 1,116 1,354 503 863 1,002 319 - 163 500 - - 1462 13,140 12,500 | \$ | 70,542 9,923 5,396 2,006 800 164 | \$ | 27,908 3,543 2,135 756 540 847 371 382 655 440 242 - 123 344 - 351 17,800 | \$ | 21,288 2,234 1,628 597 28 431 499 195 834 387 123 - 63 183 | \$ | 1,333 | \$ | 2,174 488 - - - 69 - 194 - - - 320 - - - - 8,339 212 |
| 20. Other - Expanded dollars #1 Blue Orange compliance 20. Other - Expanded dollars #1 Core Competancy 20. Other - Expanded dollars #1 CCS licenses 20. Other - Expanded dollars #2 CHW referrals 20. Other - wages to Saint Clares Health Missions staff 20. Other - sub contract with Vang Council 20. Other - sub contract with Trempealeau County 20. Other - LSN wages (La Crosse County assistance) B. Total operating costs of award C. Less disallowed costs | \$ | 2,958 74,385 | s | 9,476 5,700 6,000 507 - - - 152,272 | \$ | 56,437 | \$ | 28,757 | \$ | 3,286 2,007 - 94,001 | \$ | 1,136 |
| D. Less program revenue and other offsets to costs | | - | | - | | - | | - | | - | | - |
| E. Total allowable costs | \$ | 74,385 | \$ | 152,272 | \$ | 56,437 | \$ | 28,757 | \$ | 94,001 | \$ | 12,932 |
| F. Gain or (Loss) = Line A-Line E | \$ | | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS AND THE WISCONSIN DEPARTMENT OF HEALTH SERVICES AUDIT GUIDE

To the Board of Directors Great Rivers United Way, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States and the Wisconsin Department of Health Services *Audit Guide*, the financial statements of Great Rivers United Way, Inc. (the "Organization"), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated May 26, 2022.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We did identify a certain deficiency in internal control, described in the accompanying schedule of findings and questioned costs as item 2021-01 that we consider to be a significant deficiency.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and the Wisconsin Department of Health Services *Audit Guide*.



Organization's Response to Findings

Government Auditing Standards requires the auditor to perform limited procedures on the Organization's response to the finding identified in our audit and described in the accompanying schedule of findings and questioned costs. The Organization's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on the response.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* and the Wisconsin Department of Health Services *Audit Guide* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Johnson Block & Company, Inc.

Johnson Block & Company, Inc. May 26, 2022

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2021

A. Summary of Auditor's Results

Financial Statements

| B. | Financial Statement Findings | Yes |
|----|--|------------|
| 3. | Noncompliance material to the financial statements noted? | No |
| 2. | Internal control over financial reporting: a. Material weakness(es) identified? b. Significant deficiency(ies) identified? | No Yes |
| 1. | Type of financial statement issued | Unmodified |

2021-01 Segregation of Duties and Management Override

Condition and Cause: Great Rivers United Way, Inc. has a control deficiency in that overlapping duties are concentrated within a small number of accounting and administrative staff.

Criteria: Internal controls should be in place which provide reasonable assurance that an individual cannot misappropriate assets without such actions being detected during the normal course of business.

Effect: Failure to properly segregate duties may allow for errors or irregularities to occur and not be detected in a timely manner by employees in the normal course of performing their assigned functions.

Auditor's Recommendation: The auditor recommended that the Organization's management should monitor the accounting internal controls and either utilize other management personnel or hire additional personnel to be able to adequately separate accounting duties and monitor account activity on a transactional basis.

Management's Response: Financial duties have been segregated to the fullest extent possible based on the staffing limitations and cost/benefit.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS – Continued FOR THE YEAR ENDED DECEMBER 31, 2021

C. Other Issues

5. Date of report

1. Does the auditor have substantial doubt as to the auditee's ability to continue as a going concern? No 2. Does the audit report show audit issues (i.e. material noncompliance, non-material noncompliance, questioned costs, material weaknesses, significant deficiencies, management letter comment, excess revenue or excess reserve) related to grants and/or contracts with funding agencies that require audits to be in accordance with the DHS Audit Guide: Wisconsin Department of Health Services Yes 3. Was a management letter or other document conveying audit comments issued as a result of this audit? No Clinic decrard 4. Name and signature of partner Carrie Leonard

May 26, 2022

GREAT RIVERS UNITED WAY, INC. SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS FOR THE YEAR ENDED DECEMBER 31, 2021

FINDING 2020-01: Significant Deficiency – Financial Statements

Condition and Cause: Great Rivers United Way, Inc. has a control deficiency in that overlapping duties are concentrated within a small number of accounting and administrative staff.

Criteria: Internal controls should be in place which provide reasonable assurance that an individual cannot misappropriate assets without such actions being detected during the normal course of business.

Effect: Failure to properly segregate duties may allow for errors or irregularities to occur and not be detected in a timely manner by employees in the normal course of performing their assigned functions.

Auditor's Recommendation: The auditor recommended that the Organization's management should monitor the accounting internal controls and either utilize other management personnel or hire additional personnel to be able to adequately separate accounting duties and monitor account activity on a transactional basis.

Management's Response: Financial duties have been segregated to the fullest extent possible based on the staffing limitations and cost/benefit.

Current Status: Similar finding noted in the 2021 audit. Management's response is that financial duties have been segregated to the fullest extent possible based on the staffing limitations and cost/benefit.